# **Area Staffing Agencies**

\*Please note, not all agencies take walk-ins and many require applying online. Please call first!

### **AES Inc. An Employment**

source

601 E. Seltice Way, #103 Phone: 208-777-9045 Fax: 208-777-9041

www.anemploymentsource.c

<u>om</u>

### Areotek

13224 E. Mansfield Ave, #200 Spokane, WA 99216 Phone: 509-570-1020 www.areotek.com

### **Aspen Personnel Service**

621 W. Mallon Ave, #601 Spokane, WA 99201 Phone: 509-624-4858 www.aspen-personnel.com

### Atlas Staffing Inc.

920 N. Argonne Rd, #130 Spokane Valley, WA99212 Phone: 509-228-9060 www.atlasstaffing.com

### **Command Center**

3803 N. Division St Spokane, WA 99207 Phone: 509-328-3939

### **Command Center**

295 W. Sunset Ave, #16A Coeur d' Alene, ID 83814 Phone: 208-667-9590 www.commandoline.com

### **Dental Contacts**

11712 E. Boone Ave Spokane Valley, WA 99206 Phone: 509-922-4352

### People Ready (Labor Ready)

504 E. North foothills Dr Spokane, WA 99207 Phone: 509-535-8582

Or

503 W. Appleway Ave, #H Coeur d' Alene, ID 83815 Phone: 208-765-7778 www.peopleready.com

### **Personnel Source**

1319 N. Argonne Rd Spokane Valley, WA 99206 Phone: 509-928-0369 Fax: 509-928-2379 www.personnelsource.com

### **Dynamic Recruiting**

159 S. Lincoln St, #225 Spokane, WA 99201 Phone: 509340-6440 Fax: 509-241-0329 www.championhires.dynami crecruiting.com

# **Express Employment Professionals**

331 W. Main Ave Spokane, WA 99201 Phone: 509-747-6011 Fax: 509-747-8930

or

2834 N. Ramsey Rd, #104 Phone: 208-667-5627 Fax: 208-665-9777

### Humanix

15920 E. Indiana Ave, #100 Spokane Valley, WA 99216 Phone: 509-467-0062

### Humanix

1625 N. 4TH St Coeur d'Alene, ID 83814 Phone: 208-664-8958 www.humanix.com

### **Integrated Personnel Inc**

2005 N. Lakewood DR, #201 Coeur d'Alene, ID 83814 Phone: 208-765-2000

Or

120 E. Lake Street, #103 Sandpoint, ID 83864 Phone: 208-255-2200 www.iplabor.com

### Interim Healhcare

1625 W. 4th Ave Spokane, WA 99201 Phone: 509-456-5665

www.interimhealthcare.com

### **Kelly Services**

201 W. North River Dr, #210 Spokane, WA 99201 Phone: 509-327-3637 Fax: 509327-4710 www.kellyservices.us

### **ProPeople Staffing**

1210 N. Argonne Rd Spokane, WA 99212 Phone: 509-484-9009 Fax: 509-483-4874

www.propeoplestaffing.com

# Provisional Recruiting and Staffing

Northpark Bldg 420W. Dean Ave, #100 Spokane, WA 99201 Phone: 509-444-8871 Fax: 509-323-2898

\*Accounting Division/ Office Division Phone: 509-323-

3233

\*Healthcare Division Phone: 509-323-3223

**Commercial Division Phone:** 

509-444-8873

**Technology Division Phone:** 

509-444-8844

www.provisional.com

### **Labor Systems**

11017 E. Sprague Ave Spokane Valley, WA 99206 Phone: 509-893-2595 www.laborsystems.com

### **LF Staffing**

1101 N. Argonne. Rd #A 217 Spokane Valley, WA 99212 Phone: 509-893-8828 www.ifstaffing.com

# Management Recruiters of Spokane

1131 E. Westview Ct. #110 Spokane, WA 99218 Phone: 509-324-3333 www.mrspokane.com

### Manpower

720 W. Boone Ave #100 Spokane, WA 99201 Phone: 509-623-7100 www.manpower.com

### **Maxim Staffing Solutions**

1500 W 4th Ave, #501 Spokane, WA 99201 Phone: 509-324-6434 www.maximstaffing.com

### **ResCare Home Care**

924 S. Pines suite #100 Spokane Valley, WA 99206 Phone: 509-847-0300 www.rescare.com

# Robert Half (Office Team Accontemps)

601 W. Riverside Ave #960 Spokane, WA 99201 Phone: 509-747-9080 Fax; 509-747-2919 www.roberthalf.com

### Medicalpros

420 W. Dean Spokane, WA 99201 Phone: 509-323-3223 www.medicalpros.job

### Spherion

1212 N. Washington St, #118 Spokane, WA 99201 Phone: 509-456-4944 Fax: 509-456-4955 www.spherion.com

### **Tradesman International**

12928 E. Indiana Ave, #5 Spokane Valley, WA 99216 Phone: 509-228-0142 Fax: 509-228-0143

www.tradesmeninternationa

I.com

### **Volt Workfource Solutions**

1420 N. Mullan Rd #110 Spokane Valley, WA 99206 Phone: 509-891-7000 Fax: 509-228-0970

www.staffing.volt.com



# **JUSTICE NIGHT**

# WALK-IN LEGAL CLINIC TALK TO A LAWYER FOR FREE

**EVERY 2ND THURSDAY OF THE MONTH** 

5:30 - 7:00 PM

AT THE COMMUNITY BUILDING
35 WEST MAIN STREET

2020 DATES:
JANUARY 9
FEBRUARY 13
MARCH 12
APRIL 9
MAY 14
JUNE 11
JULY 9
AUGUST 13
SEPTEMBER 10
OCTOBER 8
NOVEMBER 12
DECEMBER 10

We provide legal consultations in the following areas of law:

LFO'S (LEGAL FINANCIAL OBLIGATIONS)
SEAL/EXPUNGE/VACATE CONVICTIONS
FAMILY LAW
POLICE ACCOUNTABILITY
IMMIGRATION \*

No Criminal Law

\*PLEASE CALL AT LEAST 48 HOURS IN ADVANCE FOR ANY IMMIGRATION AND/OR TRANSLATOR SERVICES

**SAFE SPACE** 

# I DID THE TIME.

ADVOCATING FOR SYSTEM CHANGE



I Did the Time supports individuals and families who are working to overcome barriers associated with past offenses while also engaging in legislative advocacy to ensure that people who have served their time in the criminal justice system have fair and just opportunities to rebuild and maintain a safe, stable and prosperous life upon reentering society.

- FAIR OPPORTUNIY FOR JOBS,
   HOUSING & HEALTH CARE
- WORKING TOGETHER TO RESTORE OUR DIGNITY & WORTH
- BUILDING STRONG
   COMMUNITIES
- ENDING MASS INCARCERATION



### THE ISSUES WE ADVOCATE FOR:

- Fair Hiring & Housing Policies
- Legal Financial Obligation (LFO) Reform
- A Living Wage & Economic Opportunity
- Better Information about Restoring Civil Rights at Release
- Restorative Justice
- Smart Justice Reform
- Ending Racial Disparities
- Police Accountability
- Access to Fair & Person-Centered Mental Health & Substance Abuse Treatment
- Diversion for Behavioral Health Crises
- Community Review Board for Parole

Contact us to join our efforts or receive our newsletter: IDIDTHETIME@GMAIL.COM

Webpage: <a href="https://ididthetime.wordpress.com">https://ididthetime.wordpress.com</a>

Phone | (509)998-8388

LIKE US ON FACEBOOK
www.facebook.com/ldidthetime

# YOU HAVE THE RIGHT TO VOTE AGAIN

In 2009 the Washington legislature passed a law that automatically restores the right to vote to individuals convicted of felonies when they have completed their time in prison and have served any required community custody supervised by the State Department of Corrections.

If you were convicted in a federal court or a state court outside of Washington: Once you are no longer in prison, your right vote is restored automatically.

If you were convicted in Washington State court: Once you are no longer under the authority of the Department of Corrections (off community supervision), your right to vote is restored automatically.

Register to vote at: www.vote.wa.gov

PLEASE JOING OUR MONTHLY
ADVOCACY MEETINGS!

THE 1<sup>ST</sup> WEDNESDAY OF THE MONTH AT WEST CENTRAL COMMUNITY CENTER (1603 N BELT) AT 6PM

# I DID THE TIME.

ADVOCATING FOR SYSTEM CHANGE

5 years and nothing is different. My name is not even on my rental agreement."

businesses see me coming, they lock their doors. I've applied everywhere twice."

**JOBS** 

HOUSING

### OPPORTUNITY

"I came to the sad realization that if I couldn't get promoted at a fast food place I wasn't going to get far in life "

### **PURPOSE**

"I feel so hopeless. I wan to do something meaningful with my life but I hit a brick wall every time I try."

- Individuals with arrests or convictions are being unfairly discriminated against for employment and housing opportunities
- Currently 77 million people with arrest or conviction records living in America as a "minority class"
- The US has the highest incarceration rate in the world with nearly 2.4 million people currently in prison

### **OUR VISION**

I Did the Time is a group of formerly arrested or convicted individuals, advocates and criminal justice professionals who strive to create a society where people with arrest and conviction records, who have served their time and focused their efforts on rehabilitation, are able to reenter society with support and respect from our families and communities. We envision a world where the formerly arrested or convicted have the opportunity to fully recover and reintegrate into society with safe and stable housing and meaningful occupations. We educate the public to reduce stigma associated with past offenses by engaging those who represent and support us in political action. Our democracy only works when we register as voters and engage with our elected officials to create system change. As part of the voting populace we have the civil right to ask our elected officials to serve our needs.

### Our vision will be realized when we:

- Are provided opportunities in our community that honors us as people first and allows us to maintain recovery and achieve stability with a focus on redemption and forward progress.
- Are treated with dignity and worth from employers, housing providers, elected officials and community members.
- Become engaged in the political process and are valued for our unique expertise about how to better serve our population.
- Fully regain our civil rights.
- Can show society that forgiveness and guidance are far more beneficial to society as a whole than punishment and vengeance.
- Are able to obtain a variety of occupations based on our education, skills and personal values.
- Are valued as important and integral members of our neighbor hoods and are welcomed to share in the community as a part of diversity.
- Have shown greater society that recovering from past criminal actions is not only possible; it's probable.
- Are able to live in a community that provides encouragement, hope and support and inspires its members to thrive.

Organizers of I Did the Time started a reentry housing program in 2015 in Spokane County. The program is called **Revive Reentry Services** and we area DOC approved housing vendor and can accept vouchers. Have your counselor **call Bill Keizer at (509) 720-3295 to apply** if you are releasing to Spokane County. We also have options for people to self-pay, so you or a family member can also contact Bill if you need a release address and housing.

# Work Opportunity Tax Credit (WOTC) application deadlines

In Washington state, employers must receive certification from the Employment Security Department in order to deduct the credit on their annual tax returns.

To be considered eligible for the Work Opportunity Tax Credit, employers and authorized representatives must submit applications within 28 days of the day the job applicant starts work.

If the 28-day deadline is approaching and you:

- Don't have the required documentation, you may submit completed IRS forms 8850 and 9061 and submit documentation up to 30 days from the date you submitted the application.
- Can't submit an application on this website (for example, technical difficulties), you
  may email or mail IRS Form 8850 to the address below. Make sure it's postmarked
  before the deadline, then submit it online along with Form 9061 up to 30 days
  from the date you submitted the application. The send or postmark date will preserve
  the timeliness of the application. However, you must still then submit the
  application online to be processed.

For more information, see *How to apply*.

### Mailing address:

Employment Security Dept. attn: WOTC P.O. Box 9046 Olympia, WA 98507-9046

### **WOTC** resources:

WOTC home | Eligibility | How to apply

For more information: Email ESDGPWOTC@esd.wa.gov or call 360-902-9326

# Form **8850**(Rev. March 2016) Department of the Treasury Internal Revenue Service

# Pre-Screening Notice and Certification Request for the Work Opportunity Credit

OMB No. 1545-1500

▶ Information about Form 8850 and its separate instructions is at www.irs.gov/form8850.

Job applicant: Fill in the lines below and check any boxes that apply. Complete only this side. Your name Social security number ▶ Street address where you live City or town, state, and ZIP code County Telephone number If you are under age 40, enter your date of birth (month, day, year) 1 Check here if you received a conditional certification from the state workforce agency (SWA) or a participating local agency for the work opportunity credit. Check here if **any** of the following statements apply to you. I am a member of a family that has received assistance from Temporary Assistance for Needy Families (TANF) for any 9 months during the past 18 months. • I am a veteran and a member of a family that received Supplemental Nutrition Assistance Program (SNAP) benefits (food stamps) for at least a 3-month period during the past 15 months. • I was referred here by a rehabilitation agency approved by the state, an employment network under the Ticket to Work program, or the Department of Veterans Affairs. • I am at least age 18 but **not** age 40 or older and I am a member of a family that: a. Received SNAP benefits (food stamps) for the past 6 months; or b. Received SNAP benefits (food stamps) for at least 3 of the past 5 months, but is no longer eligible to receive them. • During the past year, I was convicted of a felony or released from prison for a felony. I received supplemental security income (SSI) benefits for any month ending during the past 60 days. • I am a veteran and I was unemployed for a period or periods totaling at least 4 weeks but less than 6 months during the past year. Check here if you are a veteran and you were unemployed for a period or periods totaling at least 6 months during the past 3 Check here if you are a veteran entitled to compensation for a service-connected disability and you were discharged or released from active duty in the U.S. Armed Forces during the past year. Check here if you are a veteran entitled to compensation for a service-connected disability and you were unemployed for a 5 period or periods totaling at least 6 months during the past year. Check here if you are a member of a family that: • Received TANF payments for at least the past 18 months; or • Received TANF payments for any 18 months beginning after August 5, 1997, and the earliest 18-month period beginning after August 5, 1997, ended during the past 2 years; or Stopped being eligible for TANF payments during the past 2 years because federal or state law limited the maximum time those payments could be made. Check here if you are in a period of unemployment that is at least 27 consecutive weeks and for all or part of that period you received unemployment compensation. Signature - All Applicants Must Sign Under penalties of perjury, I declare that I gave the above information to the employer on or before the day I was offered a job, and it is, to the best of my knowledge, true, correct, and complete.

Job applicant's signature ▶

Date

Form 8850 (Rev. 3-2016) Page 2

	For E	imployer's Use Only	
Employer's name		Telephone no.	EIN ▶
Street address			
City or town, state, and ZI	P code		
Person to contact, if differ	ent from above		Telephone no.
Street address			
City or town, state, and ZI	P code		
		she is a member of group 4 or 6 oup number (4 or 6)	(as described under <i>Members of</i>
Date applicant:			
Gave information	Was offered job	Was hired	Started job

Under penalties of perjury, I declare that the applicant provided the information on this form on or before the day a job was offered to the applicant and that the information I have furnished is, to the best of my knowledge, true, correct, and complete. Based on the information the job applicant furnished on page 1, I believe the individual is a member of a targeted group. I hereby request a certification that the individual is a member of a targeted group.

Employer's signature ▶

**Title** 

**Date** 

### **Privacy Act and Paperwork Reduction Act Notice**

Section references are to the Internal Revenue Code.

Section 51(d)(13) permits a prospective employer to request the applicant to complete this form and give it to the prospective employer. The information will be used by the employer to complete the employer's federal tax return. Completion of this form is voluntary and may assist members of targeted groups in securing employment. Routine uses of this form include giving it to the state workforce agency (SWA), which will contact appropriate sources to confirm that the applicant is a member of a targeted group. This form may also be given to the Internal Revenue Service for administration of the Internal Revenue laws, to the Department of Justice for civil and

criminal litigation, to the Department of Labor for oversight of the certifications performed by the SWA, and to cities, states, and the District of Columbia for use in administering their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You are not required to provide the information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. Generally, tax returns and return information are confidential, as required by section 6103.

The time needed to complete and file this form will vary depending on individual circumstances. The estimated average time is:

Recordkeeping 6 hr., 27 min.

Learning about the law

or the form . . . . . 24 min.

Preparing and sending this form 

If you have comments concerning the accuracy of these time estimates or suggestions for making this form simpler, we would be happy to hear from you. You can send us comments from www.irs.gov/formspubs. Click on "More Information" and then on "Give us feedback." Or you can send your comments to:

Internal Revenue Service Tax Forms and Publications 1111 Constitution Ave. NW, IR-6526 Washington, DC 20224

Do not send this form to this address. Instead, see When and Where To File in the separate instructions.

FACT SHEET

## Fidelity bonds for workers

Benefits to applicants
Generally, any at-risk job applicant is bondable, including:
Ex-offenders.
Recovering alcohol and drug abusers.
Welfare recipients.
Individuals with poor credit history.

Dishonorably discharged veterans.

no work experience.

The Employment Security Department's Fidelity Bonding Program provides free bonds to workers who are denied coverage from a commercial carrier due to an arrest or conviction, a history of drug or alcohol abuse, poor credit or a dishonor-

Some businesses require employees who

handle cash or valuables to be bonded.

able military discharge.

Bond amounts, limitations and expirations

The six month bonds are issued in increments of 9

### Benefits to employers

The six-month bonds are issued in increments of \$5,000 up to a total of \$25,000, based on the potential loss an employer might incur. Paperwork is minimal for job seekers and employers. Once the bond expires, the employer may purchase continuing coverage by contacting the national bonding program coordinator.

Economically disadvantaged individuals with little or

The Fidelity Bonding Program protects employers against employee theft, forgery, larceny and embezzlement. The bonds provide 100 percent coverage and have no deductible. The program makes it easier for "risky" job seekers to find jobs.

Bonds do not cover liability due to poor workmanship, job injuries, work accidents, bail bonds, court bonds or bonding needed for self-employment.

### Free bond coverage available for "risky" job seekers

### **Results**

Fidelity Bonds are intended to reassure and provide an incentive to employers to take a chance on a job applicant who may be perceived as undesirable. In 2018, the department issued 40 bonds to employers for hiring applicants who couldn't be bonded by commercial insurance carriers.









### **WASHINGTON STATE BOND CERTIFICATION FORM**

Clancy Mullins / State Bonding Coordinator MAIL or EMAIL to:

Employment Security Department PO Box 9046

Olympia, WA 98507-9046 Telephone: 360-902-9691 cmullins@esd.wa.gov

JOB PL	<b>ACEMEN</b>	T AGENCY
--------	---------------	----------

NAME
ADDRESS
CITY/STATE/ZIP -
EMPLOYER RECEIVING BOND
COMPANY/AGENCY NAME
UBI
CONTACT PERSON NAME
PHONE NUMBER
ADDRESS -
CITY/STATE/ZIP -
WORKER COVERED BY BOND (please print clearly)
LAST NAME FIRST NAME
BOND EFFECTIVE DATE/ SOC. SECURITY #
STATUS: Veteran WorkFirst Ex-Offender Credit Risk Other
BOND INSURANCE AMOUNT REQUESTED
NEW <u>\$ ,000</u>
(\$5, \$10, \$15, \$20, \$25K)
SIGNATURE (must be signed by originator and legible)  TELEPHONE #

### WASHINGTON STATE BONDING PROGRAM -

The following "Washington Bonding Program" and "Question and Answer" sheet is provided and intended as general program information.

### Short History -

Since 1966 the U.S. Department of Labor has provided direct Federal financing of fidelity bonds under the Federal Bonding Program. The Employment Security Department (ESD) was the primary delivery system for bonding services as a unique placement tool. Beginning January 1, 1998, due to reduced federal funding for special projects and the decentralization of employment and training authority, the Federal Bonding Program dependence on direct Federal funding was phased out and individual states were given the opportunity to establish and coordinate the delivery and issuance of fidelity bonds. The ESD continues to fund the program under the name of the Washington Bonding Program (WBP).

### What is the Washington Bonding Program? –

This program provides, at no cost to the employer or applicant, individual fidelity bonds to employers for applicants who are, or may be, denied coverage by commercial carriers because of their at-risk status. The fidelity bonds issued by the WBP function as an employer job-hire incentive.

These bonds come from the Travelers Insurance Company and provide employers protection against employee dishonesty. The bond insurance covers any loss resulting from any form of stealing by employees, including theft, forgery, larceny and embezzlement. It does not cover liability due to poor workmanship, job injuries or work accidents. It is not a bail bond or court bond for the legal system, nor is it a contract bond, performance bond or license bond necessary to be self employed.

### Who is eligible and what jobs are covered? -

Bond coverage is provided for any person whose background usually leads employers to question their honesty and deny them a job, so almost anyone who cannot get a job without bonding is eligible for help by the WBP.

Any job at any employer can be covered by the bond. The job can be full-time or parttime, in the private sector or public sector, at profit-making or non-profit organizations, or at a temp agency paying wages to an employee assigned elsewhere.

### WASHINGTON BONDING PROGRAM

(Frequently Asked Questions)

### Q. What is the Washington Bonding Program?

A. The Washington Bonding Program provides individual fidelity bonds, at no cost for workers who are (or may be) denied coverage by commercial carriers.

### Q. What is a fidelity bond?

A. It is insurance used to pay employers for loss of money or property due to dishonest acts of their employees. The fidelity bonds issued under the Washington Bonding Program are insurance policies of the Travelers Property Casualty insurance company.

### Q. What are the program's limits?

A. The worker must not be eligible for a bond from a normal insurance carrier. The worker must meet the state's legal age for working -- there are no upper age limits. Workers must be paid wages with Federal taxes automatically deducted from pay. Self—employed persons cannot be covered. The job must be available for at least 6-months. The employee applicant must not have a default on a prior Washington issued bond.

### Q. Can the program's fidelity bond coverage exist forever?

A. No, the purpose of the program's bond is to help at-risk applicants obtain employment. The bond insurance is free-of-charge to the employer for sixmonths.

# Q. What is maximum and minimum coverage under the Washington Bonding Program?

A. The minimum coverage is \$5,000 up to a maximum of \$25,000 issued in \$5,000 increments. In most cases, the program issues \$5,000 in coverage with no deductible for the employer.

# Q. Can the Washington Bonding program issue any other type of bond, such as bail bond, performance bond, or contract bond?

A. No. The Washington Bonding Program bond: (a) requires an employer-employee relationship: and (b) covers only dishonest acts. It does not cover employer liabilities, for example; accidents, poor workmanship, or injuries.

# Q. Can the program provide bonding for an employee in a job where bonding was not previously an employment requirement?

A. Yes, if the employer can prove that the job is one that poses the risk of significant loss or damage.

### Q. Can the program issue the Bond at any time?

A. No, the employer must offer the applicant a job and set a date for the worker to start employment. The employment start date is the effective date of the bond insurance, which will terminate six months later.

### Q. Who can request the fidelity bond?

A. The employer of record can request a bond. The request can be made by completing the Bond Certification Form and sending in by;

mail: State Bonding Coordinator
Employment Security Department

P. O. Box 9046

Olympia, WA 98507-9046

email: esdgpwotc@esd.wa.gov

### Q. What do you have to do to get Bonding Services?

A. Complete the Washington State Bond Certification Form and mail or email to the bonding coordinator. For any questions the requestor can contact the Bonding Coordinator, Clancy Mullins at 360/902-9691 or email; <a href="mailto:esdgpwotc@esd.wa.gov">esdgpwotc@esd.wa.gov</a>



- ♦ Always seek ways to add value in your job
- ♦ Be on time and ready for work
- **♦** Be sure you understand the expectations of your manager
- **♦** Regularly ask for, and act promptly on feedback
- **♦** Obtain complete information on all assignments
- ◆ Complete all work on time & within budget
- **♦** Research problems before escalating them
- ♦ Do not cause increased costs, or risk
- **♦** Do not cause disruptions of operations or output
- ◆ Volunteer for teams or committees if you can make a contribution, and then deliver
- ◆ Be a lifelong learner, continuously upgrading your knowledge & skills

# **Life Goals**

# "If you can dream it, you can do it." Walt Disney

Imagine your successful life in 20 years? Write a short paragraph that paints a picture of you future successful life:
Looking back; what are some of the actions you took and things you did that contributed to this successful life? List some actions that you think might contribute to achieving this successful life:
List things that you will need to accomplish in the near term (next 2 years), Mid-term (2 to 5 years), and long term (5-15 years) to achieve the life of your dreams (no lottery wins please).
Short Term:
Mid-Term:
Lang Towns
Long Term:

# **New Employer Research**

You have a new job. Prior to day 1 you need to do extensive research to prepare yourself for a successful start.

Use additional sheets as necessary.

Company Mission:
Vision:
Values:
How does this new position produce value for my employer?
What are the most important functions of my new job that add value?
What skill, knowledge, and other attributes do I currently bring that will enable me to add vale on the job?
What new things do I need to learn to enable me to increase my ability to add value?



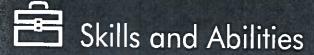
# Skills and Abilities

# Self-management skills checklist

□ Academic	□ Considerate	■ Expert	☐ Inventive	☐ Planner	☐ Spunky
☐ Accurate	☐ Consistent	■ Expressive	☐ Kind	□ Pleasant	☐ Stable
☐ Active	☐ Constructive	□ Extravagant	☐ Knowledgeable	☐ Posed	□ Steady
Achievement-	■ Conventional	■ Exhibitionistic	■ Leader	☐ Polite	☐ Strong
oriented	□ C <sub>00</sub> l	☐ Fair minded	■ Learn quickly	■ Positive	■ Successful
☐ Adaptable	■ Cooperative	☐ Farsighted	Light hearted	☐ Practical	☐ Supportive
☐ Adept	☐ Courageous	☐ Firm	■ Likable	☐ Precise	□ Sympathetic
■ Adventurous	☐ Creative	☐ Flexible	☐ Logical	☐ Pride	□ Tactful
☐ Aggressive	☐ Critical	☐ Focused	☐ Loyal	□ Problem solver	☐ Take initiative
☐ Alert	☐ Curious	□ Forgiving	■ Mature	□ Productive	□ Teachable
■ Ambitious	Daring	☐ Formal	■ Meets deadlines	☐ Proud	☐ Team worker
☐ Analytical	☐ Decisive	□ Frank	■ Methodical	☐ Prudent	□ Tenacious
☐ Appreciative	Dedicated	☐ Friendly	■ Meticulous	☐ Punctual	☐ Think Quickly
□ Articulate	☐ Deliberate	☐ Gentle	☐ Mild-mannered	☐ Purposeful	☐ Thoughtful
☐ Artistic	■ Democratic	☐ Generous	■ Moderate	☐ Quick	☐ Thorough
☐ Assertive	Dependable	☐ Gets-along	■ Modest	☐ Quiet	☐ Thrifty
☐ Astute	■ Detailed	☐ Good-natured	■ Motivated	□ Rational	☐ Tidy
☐ Attentive	■ Determined	☐ Gracious	■ Natural	☐ Realistic	□ Tolerant
☐ Authentic	Dignified	☐ Hard-worker	□ Neat	■ Reasonable	☐ Tough
■ Aware	☐ Diligent	☐ Healthy	■ Negotiator	☐ Reflective	■ Trusting
☐ Bold	☐ Diplomatic	☐ Helpful	□ Objective	☐ Reloxed	☐ Trustworthy
■ Broadminded	■ Disciplined	☐ High energy	□ Obliging	Reliable	Unassuming
☐ Businesslike	☐ Dominant	☐ Honest	Open-minded	■ Reserved	☐ Uncommon
□ Calm	■ Discreet	■ Humanistic	Opportunistic	Responsive	■ Understanding
☐ Candid	Discriminating	■ Humorous	□ Optimistic	Resourceful	■ Unexcitable
☐ Capable	■ Driving	□ Idealistic	Orderly	Respectable	☐ Uninhibited
□ Careful *	☐ Dynamic	☐ Imaginative	Organized	■ Responsible	☐ Unique
☐ Cautious	■ Eager	☐ Impulsive	Original	Risk Taking	☐ Unusual
☐ Cheerful	■ Easy going	■ Independent	Outgoing	□ Robust	□ Verbal
☐ Clear-thinking	□ Economical	■ Industrious	Outstanding	☐ Sense of Humor	■ Versatile
☐ Clever	■ Eccentric	☐ Informal	Painstaking	□ Sensible	■ Vigorous
□ Composed	☐ Effective	☐ Ingenious	☐ Patient	■ Sensitive	☐ Visionary
☐ Competent	■ Efficient	☐ Innovative	Peaceable	■ Sentimental	☐ Warm
☐ Competitive	■ Emphatic	☐ Inquisitive	□ Penetrating	□ Serious	■ Well-organized
■ Communicative	☐ Energetic	☐ Insightful	□ Perceptive	Shorp-witted	■ Wholesome
☐ Concerned	☐ Enterprising	☐ Inspiring	☐ Perfectionist	☐ Shrewd	☐ Willing to learn
☐ Confident	☐ Enthusiastic	☐ Integrity	☐ Persevering	■ Sincere	₩ise
□ Conforming	■ Exacting	☐ Intellectual	☐ Persistent	■ Sociable	■Witty
□ Conscientious	■ Exceptional	☐ Intelligent	□ Philosophical	■ Sophisticated	
☐ Conservative	■ Experienced	☐ Intuitive	☐ Pioneering	■ Spontaneous	



A partner of the american obcenter network



# Self-management skills worksheet

Example 1. Dependable	I have received two monthly awards for perfect attendance.
1.	
2	
3.	
4	
5.	



### HOW STORIES CAN HELP YOU SUCCEED IN A JOB INTERVIEW

RISMEDIA, January 6, 2011- People don't remember numbers or excessive facts, but they do remember a good story. So it makes sense that if you're telling and using stories in your job search and interviews, people are going to remember you, too.

Pioneered by Robert J. Gerberg, senior consultant at SET, a personal marketing firm working with executives, professionals and managers seeking \$100,000 or more, the techniques is something SET teaches clients to use. And according to Gerberg, job seekers who tell good stories get real results.

"The idea is to create stories demonstrating the benefits you bring," Gerberg said. Based on findings from more than 5,000 successful client job searches, Gerberg added simply listing skills and experience isn't enough in today's job market. "You must add interest beyond your credentials," he said.

Why is using action-driven stories so beneficial in job interviews? Here are five crucial reasons SET found:

- **They are remembered.** People forget the skills and strengths you mention just an hour after an interview ends, but days later, they still remember stories about how you used those strengths.
- They give you a lot of credibility. Anyone can claim they have certain skills and strengths, but when you can back them up with stories of how you used them to contribute, you credibility increases tenfold.
- You're not 'overselling.' To prepare hard-hitting stories, people need to be specific
  about the challenges they faced, the precise actions they took to get things done and
  the outcome. As a result, you are very accurate- neither overstating nor understating
  your role.
- It creates a mental picture of how you will contribute. Employers get a firm grasp of the way you operate and how tour approach would work for them. It's easier for them to envision you addressing their problems and challenges in the same way you solved similar situations for past employers.
- You reshape the job to fit you. When you come prepared with seven or eight stories, chances are one or more will be about a strength they haven't specified for the job. You can bring up any of the skills or strengths they haven't asked about, tell your story and persuade them to add it to their criteria. This stacks the odds in your favor because no other candidates will think to do it.

### APPLICATION FOR EMPLOYMENT

This generic application is provided by WorkSource Washington. This form complies with federal and state laws against discrimination; however, employers using this form should check local ordinances. WorkSource Washington and Washington State Employment Security are not responsible for the misuse of information provided on this form. Provide all information requested by printing in ink or typing. Use the 'TAB' key to move through the document.

GENERAL INFORMATION									
Name (Last)		(First)				(Middl	le Initial)	Hom	e Telephone
Address (Mailing Address)		(City)			(Ctata)	(7:n)		(	) -
Address (Mailing Address)		(City)		(State)	(Zip)		(	r Telephone ) -	
E-Mail Address			Are y	ou legally er	ntitled to	work in th	ne U.S.? [	⊠ Ye	s 🗌 No
POSITION		_							
Position Or Type Of Employment Desire	d					Part-Time		_	Day
Are you able to perform the essential f without reasonable accommodation?		you are a	applyir	ng for, with o	, I =	Full-Time Tempora			Swing Graveyard Rotating
Salary Desired					Date	Available	•		
<b>EDUCATION AND TRAINING</b>									
High School Graduate Or General Edu If no, list the highest grade completed	cation (GED) Test	Passed?		∕es ☐ No					
College, Business School, Mi	litary (Most rec	ent first	:)						
_	Dates			Earned			_		
Name and Location	Attended Month/Year		emester Hours Other (Specify)		_	aduate	Degree & Year		Major or Subject
	From					Yes			
	То					No			
	From					Yes			
	То					No			
	From					Yes			
	То					No			
	From					Yes			
	То					No			
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Occupational License, Certificate or Rec	istration	Number Where Is:		ere Issue	ssued			Expiration Date	
Occupational License, Certificate or Reg	istration	Number Where Issu		ere Issue	d			Expiration Date	
Languages Read, Written or Spoken Fluently Other Than English									
VETERAN INFORMATION (Mo	st recent)								
Branch of Service	Date of		of Entry	/	Da	te of D	ischarge		
SPECIAL SKILLS (List all pertin	ent skills and equ	ipment t	hat yo	ou can opera	ate)				
(Maximum 300 characters)									



WORK EXPERIENCE (Most Recent First) (Include vol	untary work and military ex	kperience)	
Employer	Telephone Number (	) -	From (Month/Year)
Address			
Job Title	Number Employees Sup	ervised	To (Month/Year)
Specific Duties (Maximum 350 characters)			
			Hours Per Week
			Last Salary
			Supervisor
Reason For Leaving		May We Contact This E	mployer? Yes No
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			Supervisor
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I certify the information contained in this application is t			if employed, false
statements reported on this application may be consider	rea sufficient cause for	aismissal.	
Signature of Applicant		n	ate
orginataro or Approvint		<b></b>	u.v
Interviewer's Comments:			

Jo	b-Searc	h Log for the week	ending (Md	o/Day/Yr)	/	_ /	washington state
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avail	able. Refer to y	our Handbook for Unemployed Worl	kers for further in	structions on comple	ting this log.		
Cor	ntacts and jo	b-search activities		1	Keep this lo	g for your rec	cords
CONTACT 1 Staff use only □ SKIES	Contact date (Mo/Day/Yr)  Employer contact  OR  WorkSource activity		w Inquiry In person Telephone If describe:	Employer  Address  Name or position of p  If employer contact  Employer name (if pr  Job reference number  If fax, provide the fax	was made online, boovided)	y email, by fax o	hone, you MUST complete this section.  Telephone ()  City State  or by newspaper, you MUST complete the appropriate information in this section.  Website or email  Publication date
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2 □ SKIES	Contact date (Mo/Day/Yr)	position or type of work applied for:  Application/ résumé Interview  Position:  How contacted:	Employer			Telephone ()	
CONTACT	Employer contact OR		In person Telephone	Employer name (if pr	ovided)	-	or by newspaper, you MUST complete the appropriate information in this section.  Website or email
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SKIES	Contact date (Mo/Day/Yr)	Application/ résumé Interviev	w 🔲 Inquiry	Address			
CONTACT 3	Employer contact	☐ Mail ☐ Kiosk ☐ ☐	In person Telephone	If employer contact	was made online, b	y email, by fax o	or by newspaper, you MUST complete the appropriate information in this section.  Website or email
Co Staff use only	OR	☐ Other (describe):  FOR WORKSOURCE ACTIVITY, brief		Job reference number	er		
St	WorkSource activity For official	Week being verified Entitlement	Reschedule	Newspaper name WS office name or #	Claims Center #	Staff initials	Publication date
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	<b>b-Searcl</b> ne:	h Log for the week ending (N	lo/Day/Yr)	<b>/</b> ID or SS	_ <b>/</b> N:	Keep this log for your records*			
hree any k	employer cont	acts or approved job-search activities each week. K	Keep your logs. * We	may review them	any time up to	n week you claim unemployment benefits. You must have a combined total of 60 days past the end of your benefit year or up to 30 days after receiving information is fraud that can result in a denial of your unemployment benefits and			
Cor	ntacts and jo	b-search activities		Keep this log	for your rec	ords			
Staff use only SKIES	Contact date (Mo/Day/Yr)  Employer contact  OR  WorkSource activity	FOR EMPLOYER CONTACT, check one AND list position or type of work applied for:  Application/ résumé	Employer	If employer contact was in person, by kiosk or by telephone, you MUST complete this section.  Employer					
Staff use only SKIES	Contact date (Mo/Day/Yr)  Employer contact  OR  WorkSource activity	FOR EMPLOYER CONTACT, check one AND list position or type of work applied for:  Application/ résumé	Employer	f person contacted  ct was made online, b provided)  ber	y email, by fax o	r by newspaper, you MUST complete the appropriate information in this section.  Website or email.  Publication date.			
Staff use only SKIES	Contact date (Mo/Day/Yr)  Employer contact  OR	FOR EMPLOYER CONTACT, check one AND list position or type of work applied for:  Application/ résumé	Employer  Address  Name or position o  If employer contact  Employer name (if  Job reference num	f person contacted  ct was made online, b provided)	y email, by fax o	r by newspaper, you MUST complete this section.  Website or email			
Staf	WorkSource activity  For official use only	activity		•		Publication date			

### **Cover Letters**

Cover letters do not have to be intimidating. The three main purposes of a cover letter are to let the employer know what position you are applying for, why you should be selected for an interview, and hot to contact you. It is acceptable pre-write a cover letter but be sure to revise it for individual positions and companies. Use the company's job description verbiage in cover letters you send. Don't sabotage your chances by sending one cover letter to every position. If possible get a name to make the letter more personal.

### Paragraph 1

Let the employer know why you are writing, what are you applying for, and how you heard about the position. Don't make them guess. They don't have time. Utilize networking by including the name of a mutual contact if you have one, but make sure it is okay first., Be clear and concise. Your goal is to convince the reader they should grant you an interview.

### Paragraph 2

Describe what you have to offer. Make strong connections between your abilities and the employer's needs. Read their job descriptions carefully. They give insight to who the employers want., you have an average of 500 skills and abilities to offer an employer at any given time. Show them how you would be an asset to their organization. Show passion for the job. Talk about how your skills and experience match the specific position you are applying for. Don't repeat what is on your resume. Support each statement you make with a piece of evidence. Your letter should be easy to read. Look at everything from the employer's perspective.

### Paragraph 3

Thank the employer for considering you for the position. Make sure you give them your contact information.

### Close

Respectfully yours,

Handwritten signature for a hard copy letter

Typed signature for electronic letter

Make sure your email address is appropriate or have one specifically for work search

Make sure your telephone greeting is professional, avoid controversial music

Hello, My r	ame is	<u>.</u>
I'm very int	position.	
(Employme	ent Goal)	
I have	years experience.	
•	<u>.</u>	
•	<u>.</u>	
•	<u>•</u>	
•	•	
	Transferrable Skills	

Thank you

### Resume Writing:

### **Objective/ Purpose Statement**

•	To obtain employment the field where my present skills and abilities may be utilized
	to their fullest potential.
•	Seeking a challenging opportunity to contribute to the growth of a progressive organization
	utilizing experience, skills, and abilities.
•	Seeking a position where hard work, dependability and trust are a definite plus or requirement.

•	Seeking a position using previous skills, training, and experience to enhance the productivity of
	(name the company). Ideally this position will take advantage of my ability to
	and

- Dependable, motivated individual who learns quickly seeking employment to utilize skills, abilities, experience, and training.
- Seeking a career opportunity in the field of \_\_\_\_\_\_ where I can utilize mt excellent communication and public relation skills.
- Dependable career-minded person with high aptitude and interest in \_\_\_\_\_\_ seeking a position to utilize skills, abilities, experience, and knowledge.
- A highly motivated and skilled employee seeks a position to utilize skills, abilities, and experience.
- Dependable, well-organized, creative individual seeks and opportunity to use skills with a (name the company) to help foster company growth and excellence.
- Motivated, energetic person seeking employment opportunity utilizing skills and abilities while furthering education within the field.
- To obtain a permanent career position that will best utilize my skills, talents, and experience.
- Hard worker seeks a position in the field of \_\_\_\_\_ and to utilize my considerable skills, talents, and abilities.
- To secure employment in a field where my skill and abilities may be used to their fullest potential and where growth within the company is possible.
- To secure employment that would allow me to utilize mt present skills and possibly provide further training.
- A dedicated and focused employee who excels at prioritizing, completing multiple tasks and follow through to achieve project goals seeking a role of increased responsibility and authority.
- A reliable, dependable and motivated employee who takes pride in meeting and exceeding customers' expectations while enhancing company reputation seeking full time employment.

### Personal Attributes (pick 3)

- Able to work effectively and efficiently in a fast-paced work environment with a high degree of accuracy and attention to detail.
- Works well independently and with others to achieve objective and meet deadlines with minimal supervision
- Enjoy working an a harmonious, team-orientated environment where a superior work ethic is fostered.
- Works well with others and leads by example to create positive work environment.
- Hard working team player with a positive attitude who takes pride in his/her work and strives for excellence.
- Excellent communication skills with supervisors, co-workers, and customers.
- Able to work cohesively with others, take directions well, and use problem solving skills to resolve workplace dilemmas.
- Intelligent, flexible, and compassionate person driven to meet and exceed goals.
- A respectful, hard-working, and highly capable employee who is trustworthy. Able to work comfortable with or without supervision.
- A respectful, conscientious, and loyal employee with an impressive safety record.
- A willing and enthusiastic worker who enjoys learning new things and quickly putting new ideas or concepts to practical use.
- Able to take or give directions in a positive manner.
- A hard worker with high standard, who pays attention to detail. Is reliable, and determined to get the job done on time, every time.
- Able to follow directions, learns quickly and complete tasks using multiple methods to ensure quality production and customer service.
- An outgoing, focused and devoted employee who readily accepts all work assignments with a
  positive attitude.
- A detail-orientated, confident team player who learns quickly and brings a high degree of enthusiasm to each and every effort. Able to build strong working relationships with co-workers and customers.
- Able to think with clarity, learn quickly and adapt to new situation. Consistently meets the requests of employers and customers alike in a prompt and professional manner.
- Superior time management skills with the ability to remain focused and task orientated: self-motivated. Energetic, organized, and flexible.
- Superior work standards and excellent communication skills including leadership, negotiation, conflict resolution, and crisis intervention.
- Able to complete tasks, follow directions and learn quickly whether working alone or with others.
- A hard-working employee who readily accepts assignments in a prompt and professional manner, remains focused, is consistent and stays motivated and energetic

Summary of Qualification (Examples-not for copying\_ these are to show you how to start your sentences- see job descriptions for your field of work)

<u>Job skills- Working with Things, people, information, and ideas. Include years of experience if it is one year or more.</u>

- Dependable, highly motivated employee with \_\_\_\_\_\_ years of experience in almost all phases of construction including framing, drywall, electrical, roofing, and finish carpentry.
- Two years of experience in warehouse settings where I palletized, package, and loaded products for shipment, processed incoming shipments, kept accurate inventory control, and ordered materials as needed.
- Four Year's experience managing a fast food restaurant. Hired and supervised up to 20
  employees at a time, trained new workers, delegated tasks, organized schedules, ordered
  supplies, kept accurate records, and tracked and deposited large amounts of cash. Also
  responsible for staff disciplinary actions, customer relations, and providing continuous quality
  control.
- A wealth of experience in the culinary field working for carious upscale restaurants where I
  prepared a variety of fine food and safely operated meat slicers, sharp cutlery, hot grills, and
  deep fryers. Skilled in the preparation of several specialty dishes, including
- Knowledgeable in the janitorial business with the duties that included vacuuming, moping, waxing, buffing, and stripping floors. Also skilled in the proper mixture and storage of cleaning chemicals.
- Possess computer use skills in Microsoft Office, including Word for creating documents, memos, reports. Access: able to create tables, forms and query's, knowledgeable in data entry and Excel able to create spreadsheets and formulas for calculations and data analysis.
- Demonstrated abilities as a groundskeeper and maintenance worker. Safely operated a small
  vehicle use for plowing snow and hauling lumber, refuse, and other materials. Also painted
  building interiors and completed various carpentry projects and general repairs.
- Ten plus years of ever-increasing responsibilities in the cooking field as a line/broiler/sauté chef.
  Highly practiced skills in complete kitchen management from ordering supplies, menu planning,
  staff supervision, and constant vigilance in maintain the highest degree of adherence to the safe
  and sanitary preparation of food. Dedicated to preparing and presenting the finest cuisine.
- Able to demonstrate skills in the clerical field to include excellence in bookkeeping, data entry, operating multi-line phones and filing.
- An ambitious and dedicated employee with demonstrated abilities in the safe operation of delivery trucks and vans: received several safety commendations.
- A highly organized and dedicated employee who is proficient in basic accounting and management duties.
- Over two years of education in mechanical drafting. Able to conceptualize and draw mechanical parts, illustrate how the parts work together, and read blueprints.

### **RESUME DRAFT**

Name:					
City/State	Phone	E-Mail Address			
Objectiv	ve (targeted to position)				
Persona	l Attributes				
Summai	ry of (Qualifications or Skills)				
_					
•					
_					
• _					
_					
•					
_					
Employ	ment History				
Employer name	e	Dates: from- to			
Job Title					
Employer name  Job Title		Dates: from- to			
Employer name	e	Dates: from- to			
Job Title		<u> </u>			
Employer name	e	Dates: from- to			
Iob Title					

# **Education** College/Company Name / City and State Dates: from- to Degree / Certificate / Major or Study College/Company Name / City and State Dates: from- to Degree / Certificate / Major or Study College/Company Name / City and State Date: from- to Degree / Certificate / Major or Study **Volunteer Experience** Organization / City and State Dates: from- to Duties Organization / City and State Dates: from- to Duties Organization / City and State Dates: from- to Duties **Additional Information** (Need more room to write from previous section)

# **60-second (or less) Commercial Samples**

### <u>Teller with customer-service experience</u>

Hello. My name is Linda Bailey. I'm seeking a position as a bank teller. I have two years of experience as a teller, in addition to more than three years working in customer service and handling cash transactions. I get along well with customers, co-workers and supervisors. I'm a dedicated, efficient team player. I enjoy serving people and perform my work with courtesy. I'm an excellent problemsolver, very accurate, work easily with large numbers, and can operate a 10-key by touch. I receive an employee recognition award for outstanding attendance and for maintaining a daily reconciliation of 100 percent error-free cash drawer.

### **Experience in warehouse**

Good afternoon. My name is Jerry Suarez. I'm seeking a position as a forklift driver in a warehouse environment. I've been operating forklifts as part of my regular job duties for the last eight years. I've actively participated in and successfully completed a safety course for forklift operators and have been certified as a safety instructor. I can maneuver large equipment safely and effectively in tight spaces and have never had an accident I'm proficient in warehouse cataloging methods, packaging requirements and standard weight requirements when palletizing boxes and other materials, I have the ability to properly and accurately complete and maintain shipping and receiving records and other standard warehouse documentation.

### **Excellent retail sales and management skills**

Hello. My name is Gloria Winters. I'm seeking a position in the retail field. I have over three years of experience as a salesperson and two years of experience as an assistant manager. I dealt with up to 75 customers daily, providing prompt and courteous service. As an assistant manager, I was authorized to carry all keys, open and close the facility, and had access to safes and personnel records. I also trained employees in cashiering, customer service and inventory procedure. I received an "Employee of Year" award from Fashion Trends for developing a new procedure for theft control that reduced losses by 15 percent. I'm able to handle challenges, and my former employers will verify that I work independently or as a team member.

### No previous employment experience

Hi. My name is Sharon Wong. My career goal is a position as an administrative assistant coordinating, analyzing and planning budgets. During the last 10 years, I've coordinated for fundraising activities of the local Parent Teachers Association (PTA), successfully raising \$8,000 for two years. I've organized and managed my family budget for 17 years. I've also developed interpersonal skills during 10 years' experience with PTA and by volunteering at my church. These positions sharpened my skills of persuading adults to contribute time and money to communication between family members and can retain a sense of humor in tense situations.

### Great way to use bullets to highlight skills: cover-letter potential

Good afternoon. My name is Tom Price. I'm seeking work as a loan officer. My 12-plus years in commercial and residential lending can benefit your company while expanding into a new region with unique lending guidelines and regulations. Key elements that I would bring to your company include:

- The ability to build a client base from ground zero;
- Experience maintain a hi-profile clientele in two major states; and
- Eight years as operations manager with a mortgage company closely comparable in size and mission to "People Mortgage."

Other qualities I possess include integrity, intelligence, high energy and a range of abilities. I've also been recognize as one who embraces creativity and new ideas.

### Generic commercial using transferrable skills

Hello! My name is Shane O'Moore. My work career has been characterized by several qualities that have made me a valuable employee.

- I have excellent customer service skills while working for WYZ Company I won Customer Service Awards Several times in each of the five years I worked for them.
- I am reliable when working as a widget maker for the castell company I was part of a team that depended on everyone showing up to do their part. I only missed one day in two years due to illness. When one of my team mates did not show up, my team leader could depend on me to pick up my share of the work without grumbling, for which I received a Teamwork Award.
- I am a problem solver in my whole career I have always looked for ways to identify and solve problems. When working as a driver for local Transportation, the route I inherited routinely took longer than the time designated. I redesigned my route so that I eliminated 30 minutes off the route time, allowing me the ability to take on new customers

I help people to see their personal value and their value in contributing their best selves towards a career, which leads to dignity and purpose,

I help people bring more laughter into their lives so they can have a better quality of life Hope is built within you

I provided people hope and value to change their trajectory

Someone to believe in them where they are and where they want to go

I help motivate people

I give hope to people

© the lowest time in their life. Help build careers

I like making a
difference and when I
know I've really helped
someone; it actually
helps me too. And to
be able to find humor
in any situation

I encourage/lead
my team to be the
best career coaches
to help job seekers
achieve their
dreams

Teach people to walk a new path in life

### People Like Me

People like me don't have careers Nobody's ever going to convince me that

I'm going to be somebody someday

Street Creed

Is more valuable to me than

My job

My life will be defined by

Those who doubt me

I know there are some out there

Looking up to me

I'll let those grad students and do-gooders be

Future leader and policymakers

Because me? I'm just one of a long line of

Statistics

Who knows? Maybe I'll even study

But it won't affect how my life is going to turn out

People tell me I can't succeed

Because they can't see past my criminal history

They say

I don't care enough

And I will go to prison

I'm the last person in my family that's going to be successful

I am aware of the skills and talents I possess

This is my destiny

I'm a person who

makes a difference

Now read this from the bottom up. It is all about perspective.

I reignite the flame of hope in people

Give people hope that they can live a great

We guide and motivate those embarking on a new journey

I am a trajectory changer

I help people achieve their dreams

I'm a person that cares. (I care so they feel valued.)

I help make people happier as they begin a new journey

start a new path

I encourage people that they can handle technology

David -- See my Humanity

I was steep in trauma and gravitated to the gangs

At 16 they threw me away (David was put in prison as an adult at 16 years old)

Right away an older man came up to me and said, "You can be a sheep or you can be a wolf.

Sheep get eaten".

For me, aggression, in my mind was life or death

There were no youth offender programs at that time

I was violent.

I got into fights.

I earned lots of hole time.

Several years later a couple of volunteers showed me empathy.

They really saw me.

I never had empathy before.

There was no reference point for me.

Strings? I couldn't find them.

### You cannot unsee empathy.

The reason I was able to do what I did was that nobody cared.

Those volunteers stayed with me. They shared their lives. They showed me their vacation pictures.

There was no programming available for me in the prison

I had too much time

So I educated myself and started mentoring

I had value

I thought I was a throw away before

I realized that I could have value even if I never get out of this box.

I changed 15, 16, years before -- Even when I wasn't going home.

In 2014 it was decided that after 20 years, people could petition for release if they were imprisoned as juveniles

I spent from age 16 to 41 incarcerated.

I was granted my release.

It was a blessing

I volunteered after release and got a part time job in marketing.

I became a marketing director and am now the Executive Director.

I took on the inside

You know, the last barrier for my change was the stigma

It keeps people from changing

I wanted to change

Will it matter that I want to change if you won't give me a job?

It is quick slope to back track

People coming out of prison don't always have a shot out there

But I promise you

They are in trauma

See their humanity

# How to Talk About Your Felony Conviction in a Job Interview ~ A Guide for How to Discuss the Big Question ~

Be clear. Speak up. Don't make excuses or blame anyone.

Do not use prison lingo.

Keep it short --- Keep it very, very positive.

- Take responsibility no matter what the circumstances
- Tell them what has changed in your life, why, and how
- State what you accomplished while you were incarcerated: education, courses, jobs, outlook on life

Use the term "Life Skills Classes" rather than specific course names like Stress, Anger Management or Moral Reconation Therapy (MRT). These may raise unspoken red flags in the employer's mind that may stop you from getting the job.

- Talk about future goals
- Close the deal:

I am bondable at no cost to you (Know what this means, be able to discuss) I am eligible for tax credits (Make sure you are eligible first)

Know what is on your background check. Be prepared to address issues or concerns. Look at this from the potential employer's point of view. Why should they hire you? What will you bring to their company? How can the supervisor be comfortable with the decision to give you a chance?

**~HINT~** If you start this speech be sure to go through all of the steps. Sometimes people blurt out the first and forget the rest. End on a positive note. You are not your felony.

Research the company you hope to work for and make sure to show the employer that your skills match the job.

Remember you have a something to offer an employer or you would not have been called in for an interview.

~ Relax and Show Your Skills ~

### **EXAMPLES FOR REVEALING FELONY OFFENSE TO AN EMPLOYER**

- I had a drug related offense
- I was involved in a situation where someone lost their life
- I took some things that didn't belong to me
- I had inappropriate contact with a minor
- I got into a fight and hurt someone

### **TAKE RESPONSIBILITY FOR YOUR ACTIONS**

- I was involved with drugs and/or alcohol
- At the time my judgment was clouded
- I thought I didn't have any solutions to my problems
- I put myself into a situation and chose the wrong way out

### **EXAMPLES FOR EMPLOYER HOW YOU HAVE CHANGED**

- I got my GED and increased my job skills
- I completed Chemical Dependency Treatment
- My life is different now and I like how it is going
- I learned my lesson and want to get on with my life

### **EXAMPLES FOR DISCUSSING WORK EXPERIENCE AND TRANSFERABLE SKILLS**

- When I worked in maintenance (more appropriate than porter) I learned how to operate a buffer and mixed different cleaning chemical while maintaining a safe work environment
- When I worked in the kitchen I learned how to work at a fast pace, kept my work area clean and organized, and prepared several different types of meals (Consider how many people you cooked for or served on a daily basis
- I have worked with a variety of different types of people in a team stetting and got along well with co-workers and supervisors.
- Give yourself credit for time well spent while incarcerated Life skills classes, worked on mind as well as body, Jobs: Did you work for Department of Natural Resources (DNR) fighting fires?

### **Incarceration Speech**

I want to honest with you. I've made some mistakes in the past. I'm currently at EC Work Release. I've been clean and sober for 3 years now and I have the tools to stay that way once I'm released. While I was incarcerated, I completed my GED, I've built up my computer skills, and worked as a landscaper. My path is different now and I like how it's going. My future goals are to keep working on my computer skills and possibly become a web designer one day. The State of Washington believes in me. I can be bonded for up to 2500.00 If you hire me, you can receive tax credits for up to 2,400 dollars. I have the paperwork with me today.

# **Affirmation Speech**